

## Benefit Checklist for Publishers, Authors, and Readers

Benefit	Publisher	Author	Reader
Learnable unlocks the world's best authors' content through fun,	1	1	_
inspiring, accelerated learning experiences!	•	,	•
Learnable appeals to the modern consumer whose tech-driven			
preferences and demand for accelerated learning legitimizes this new	✓		✓
product category			
Learnable Editions represents a multimillion-dollar market	<b>✓</b>	~	
Learnable's partnership with Publishers will be one of respect,			
transparency, legal permission and fair compensation to rights holders	•	Y	
No generative AI training. Learnable is built and delivered within a secure,			
closed Learning Management System (LMS)	•	~	
All publisher content is secure. Human professionals do the work but may			
use secure AI tools to streamline exam creation, narration design, image	$\checkmark$	✓	
design or other illustrative material appropriate for the topic			
No financial investment for publisher!	✓		
Learnable takes all the risk. \$50k+ per Learnable Edition – value	,		
innovation, marketing, sales distribution	<b>✓</b>	<b>✓</b>	
Learnable Editions capture missed revenue opportunity from the pirated			
book summary market	✓	<b>✓</b>	
Learnable will be sold on an Amazon storefront, the Learnable website,			
other e-tail channels, and supported by on-going media marketing	✓	✓	✓
campaigns			
Currently there is no eLearning for best-selling books anywhere other than	,		
a few academic topics	✓	<b>✓</b>	
The Learnable Edition will work on any platform - desktop, tablet and be	,		
mobile-friendly including apps for Apple and Android	✓	<b>✓</b>	<b>✓</b>
Learnable offers unprecedented user-experience, appealing to broad			
learning styles – visual, auditory, linguistic, kinesthetic, logical,	✓	✓	✓
interpersonal, solitary			
Elearning solutions are widely used in education, corporate training,			
professional development and lifelong learning	✓	<b>✓</b>	
Learnable Editions may be aggregated and sold as a collection or in bulk	,		
to corporations, religious institutions, libraries, or educational institutions	✓	✓	
Technology and social platforms have conditioned modern audiences to			
minimize diligent reading and thorough comprehension practices –			
they prefer skimming and scrolling – Learnable appeals to these			<b>✓</b>
audiences			
To facilitate comprehension, various designs and modalities will be	,	,	,
applied to support the reader's diverse learning styles	<b>√</b>	<b>✓</b>	<b>V</b>



Confidential, Learnable, Inc.

greg@wordserveliterary.com bill.bandrowski@gmail.com

Benefit	Publisher	Author	Reader
A large technical book can be intimidating to digest. Learnable takes	<b>✓</b>	<b>✓</b>	/
responsibility to help readers absorb and apply technical content easier			
Learnable's professional human instructional designers curate and			
streamline the material by highlighting and backgrounding content to	1	1	
accelerate learning, motivating learners' completion and competency, in a	•	•	•
fraction of the time			
Completion of a Learnable Edition gives the modern learner newfound			
confidence and motivation to buy more bestselling non-fiction Learnable	✓	$\checkmark$	✓
titles			
We learn only about 10% to 20% of what we read or hear, but 80% of what	1	~	
we experience (read, hear, see, and apply). Learnable is experiential			
Students and the workforce are increasingly transitioning toward			
eLearning to enhance their skills, foster growth, and easily pursue	<b>~</b>	$\checkmark$	✓
advanced topics			
High quality Learnable Editions give readers what they want –			
multisensory experiences with engaging discovery, learning supports and	<b>~</b>	✓	✓
aids			
According to a 2023 YouGov survey of 1500 adults polled, 46 percent said			
they had not listened to or read a book in the past year. Learnable			
endeavors to delight nontraditional readers by giving them a multimedia	✓	<b>✓</b>	<b>✓</b>
rich product			
Learnable can reinvigorate traditional book readers who have stopped			
buying because they are discouraged by the quantity of unread titles on			
their bookshelves – Learnable delivers accelerated yet substantive	<b>✓</b>	<b>✓</b>	<b>✓</b>
learning!			
All the original books' content can be employed but Learnable will achieve	,		
robust content coverage in different formats	✓	<b>✓</b>	<b>✓</b>
Learnable's multi-tier experiential eLearning design provides the learner			
options and variety to digest book content – fast track video series, deep			✓
dive interactive eLearning, or graphical narrated summary.			
The Learnable Edition will not add additional content except for photos or	_		
animations to help illustrate book content such as exercises for learners	✓	<b>✓</b>	<b>✓</b>
With the author's permission, value-added material could be included			
such as a Ted Talk the author presented, or introductory interview with the	✓	<b>✓</b>	<b>✓</b>
author			
Learnable Studios will scale the development of licensed eLearning ten-			
fold by leveraging an affiliate network of professional eLearning	✓	✓	✓
companies			
We aim to inspire the next generation to explore book knowledge through	✓	<b>✓</b>	
the medium in which they have been raised—multimedia and technology.			,